ALTA/ACSM Land Title Surveys: What is Title Insurance and Why Should **Surveyors Care?**

Mitch Duryea, PLS 2015 PLSO Conference January 23, 2015 Salem, Oregon













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ALTA/ACSM Land Title Surveys: The Good, the Bad and the Ugly

- What is an ALTA/ACSM Land Title Survey?
- Technical Approach to the ALTA Survey
- · Sample project.
- Common Questions, Comments, Concerns and problems with ALTA Surveys

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What is an ALTA/ACSM Land Title Survey?

- Who are ALTA, ACSM & NSPS?
- What is Land?
- What is Title?
- What is a Survey?
- A Working Definition



What is an ALTA/ACSM Land Title Survey?

- · Who is ALTA?
 - American Land Title Association
 - National Trade Association for Title Insurance Industry
 - Founded in 1907
 - Membership
 - Nearly every Title Insurance Company
 - Over 4,600 Title Agents, Abstractors, and Title Companies
 - Associate Members include: Surveyors, Attorneys, Lenders, Builders and Developers

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What is an ALTA/ACSM Land Title Survey?

• Title Policy:

An insurance policy insuring the Title to Real Property issued for the protection of persons acquiring interests in real property either as owner, lender or lessee.

(Definitions of Surveying and Associated Terms, 2005)

What is an ALTA/ACSM Land Title Survey?

• Title Insurance:

Insurance against loss due to any defect or hazard insured against in a Title Insurance Policy.

(Definitions of Surveying and Associated Terms, 2005)

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What is an ALTA/ACSM Land Title Survey?

- Who is ACSM?
 - American Congress on Surveying & Mapping
 - National Trade Association with Membership from all of the Americas
 - Founded in 1941 as the National Congress on Surveying and Mapping
 - Merged into the National Society of Professional Surveyors (NSPS)

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What is an ALTA/ACSM Land Title Survey?

- What is Land?
- Real Property
- Fixed, Immoveable and Permanent
- The land, and generally whatever is erected, growing or affixed to the land

(Robillard & Wilson, 2013)



What is an ALTA/ACSM Land Title Survey?

• What is Title?

The means by which a person has just possession of a property; it is the evidence of ownership

- Title How do you get it?
 - Written
 - Unwritten

(Robillard & Wilson, 2013)

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What is an ALTA/ACSM Land Title Survey?

- · Written Conveyances of Title:
 - Patents
 - Deeds
 - Wills / Decrees of Distribution
 - Eminent Domain
 - Quiet Title Action

(Robillard & Wilson, 2013)



What is an ALTA/ACSM Land Title Survey?

- Unwritten Conveyances of Title:
 - Oral / Verbal Agreement or Contract
 - Accretion or Inundation
 - · Adverse Possession or Prescriptive Rights

(Robillard & Wilson, 2013)

What is an ALTA/ACSM Land Title Survey?

- Constructive Notice
 - Notice Given by Public Records
- Color of Title
- · That giving the appearance of title
- How to obtain Color of Title

(Title Insurance and Trust Company, 1979)

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What is an ALTA/ACSM Land Title Survey?

- Color of Title
 - · Her Royal Majesty Queen Rose Mary J (for Jesus) Windsor
 - A "flaw" in the system, Los Angles Times 1987

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What is an ALTA/ACSM Land Title Survey?

• What is a survey?

Surveying:

The Science, Technology and Art of making the measurements necessary to determine the relative position of points on, above or below the surface of the earth, or to establish such points.

(Definitions of Surveying and Associated Terms, 2005)



What is an ALTA/ACSM Land Title Survey?

- - · Physics, Chemistry, Geometry, Trigonometry, Statistics and other related Mathematics
- Technology:
- Total Stations, "Field to Finish", Photogrammetry, AutoCAD
- Art:
 - The graphic representation of technical data in a format that can be read and understood by the user.



What is an ALTA/ACSM Land Title Survey?

A Working Definition

A Graphical Representation (Map or Plat) Illustrating the status of Title (on and off Record) Of a piece of Real Property In accordance with the Technical Survey Standards of A.C.S.M.

For the purpose of issuing a Title Insurance Policy

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ALTA/ACSM Land Title Surveys: Technical Approach

- The Title Report
 - Preliminary Title Report
 - Commitment for Title Insurance
 - Pro-Forma Policy
 - Policy
 - Endorsements



ALTA/ACSM Land Title Surveys: Technical Approach

- The Title Report
 - Who is the owner
 - · How is it owned
 - · What is owned
 - Benefiting from Appurtenant Easements or Rights
 - Subject to encumbrances
 - As of the effective date

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ALTA/ACSM Land Title Surveys: The Title Report

The form of Policy of title insurance contemplated by this report is:

ALTA Extended Owner Policy - 2006 and ALTA Standard Loan Policy - 2006

A specific request should be made if another form or additional coverage is desired.

Title to said estate or interest at the date hereof is vested in:

5820 Stoneridge Holdings, LLC, a California limited liability company

The estate or interest in the land hereinafter described or referred to covered by this Report is:

Fee as to Parcel One, an Easement as to Parcel Two

(See attached Legal Description)

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ALTA/ACSM Land Title Surveys: The Title Report

LEGAL DESCRIPTION

Real property in the City of Pleasanton, County of Alameda, State of California, described as follows:

PARCEL ONE:

PARCEL 2, PARCEL MAP 3098, FILED DECEMBER 19, 1979, IN BOOK 113, PAGES 91 AND 92 OF MAPS, ALAMEDA COUNTY RECORDS.

AN EASEMENT FOR INGRESS AND EGRESS OVER THOSE PORTIONS OF PARCELS 1 AND 3 AS SHOWN ON SAID PARCEL MAP 3098 LABELED "PRIVATE ACCESS EASEMENTS" BEING 15 FEET IN WIDTH, AND AS GRANTED IN THE GRANT DEED FROM WELLS FARGO BANK, N.A., AS TRUSTEE LINDER TRUST NO. 5-102511 TO HOME SAVINGS AND LOAM ASSOCIATION, A CALIFORNIA CORPORATION, RECORDED SEPTEMBER 2, 1980 AS SERIES NO. 80-150533 OF OFFICIAL RECORDS.

APN: 941-1201-035

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ALTA/ACSM Land Title Surveys: The Title Report

The lien of supplemental taxes, if any, assessed pursuant to Chapter 3.5 commencing with Section 75 of the California Revenue and Taxation Code.

Abutter's rights of ingress and egress to or from Foothill Road, lying adjacent to the Western line of the land have been relinquished in the document recorded May 25, 1978 as Instrument No. 1978-98526, Book/Reel 5410, Page/Image 31 of Official Records.



ALTA/ACSM Land Title Surveys: The Title Report

Document(s) declaring modifications thereof recorded December 18, 1979 as Instrument No. 1979-256400 of Official Records.

The terms and provisions contained in the document entitled "Development Conditions" recorded May 25, 1978 as Instrument No. 1978-98535, Book/Reel 5410, Page/Image 289 of

Document(s) declaring modifications thereof recorded December 28, 1979 as Instrument No. 1979-262706 of Official Records.

An easement as contained in the above document.
For: Sight and incidental purposes

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ALTA/ACSM Land Title Surveys: The Title Report

- The terms and provisions contained in the document entitled "Grant Deed and Reservation of Easements" recorded September 2, 1980 as Instrument No. 1980-150533 of Official Records.

An easement as contained in the above document. For: Utilities and incidental purposes.

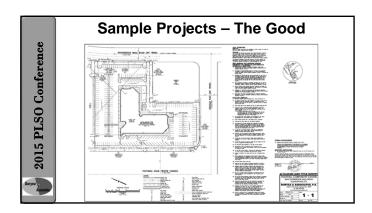
Said easement affects the Easterly 25 feet of the land

Said easement affects portions of the land



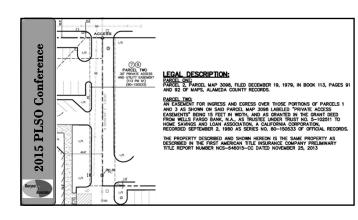
ALTA/ACSM Land Title Surveys: Technical Approach

- The Contract
- Define the Scope of Work
- Negotiate Table A items that are to be included
- The Survey
- In accordance with your contract
- The Title Report and Survey must be in harmony with each other

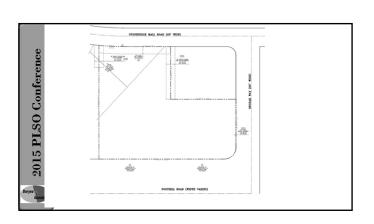


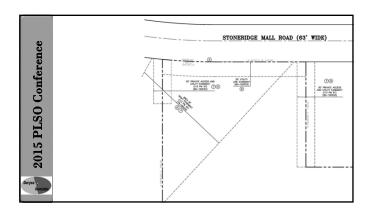
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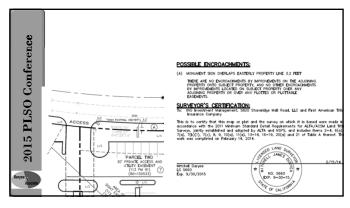
LEGAL DESCRIPTION:
PARCEL ONE:
PARCEL 2, PARCEL MAP 3088, FILED DECEMBER 19, 1979, IN BOOK 113, PAGES 91
AND 92 OF MAPS, ALAMEDA COUNTY RECORDS.

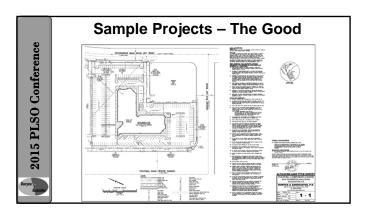


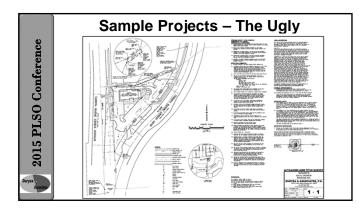
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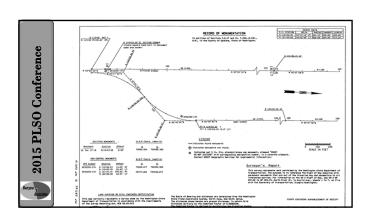


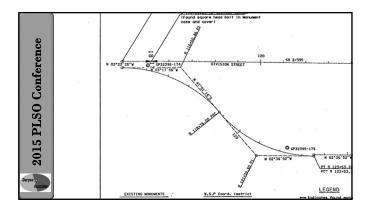


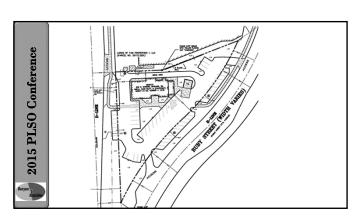


DETAIL DESCRIPTION

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POSSIBLE ENCROACHMENT

A) PARKING STALLS AND CURB ON EAST SIDE OF SUBJECT PROPERTY ENCROACHES ONTO PUBLIC RIGHT OF WAY OF RUBY STREET BY 16.0 FEET AND THE DIMSION STREET RIGHT OF WAY OF DIMSION STREET BY 12.1 FEET.

(B) BILLBOARD SION ENCROACHES BY UP TO 1.1 FEET ONTO THE SUBJECT PROPERTY THERE ARE NO OTHER ENCROACHMENTS BY IMPROVEMENTS ON THE ADJOINING PROPERTY ONTO SUBJECT PROPERTY, AND NO OTHER ENCROACHMENTS BY

SURVEYORS NOTES

2) THE BEONNING OF THE LEGAL DESCRIPTION FOR THE SUBJECT PROPERTY CONTAINS THE STATUMENT THAT PART OF THE FOLLOWING DOSSIBILITIEST, "MEDIA MEASURED AT ROW! OF A LINE DRIVARY PARALLEL WITH AND SO FIET NORTHWESTERS," MEDIA MEASURED AT ROW! AND LIVE. A COCCORDING TO THE WEST OF THE THE PROPERTY LOW THE PROPERTY LOW THE ADMINISTRATION OF THE PROPERTY LOW THE PROPERTY LOW THE PROPERTY LOW EVENTS AND SHOP THE PROPERTY LOW EVENTS AND SHOP THE PROPERTY LOW EVENTS AND THE PROPERT

THAT SMALL PORTION OF REAL PROPERTY EMBRACES APPROXIMATELY 21 SQUARE FEET AND IS OF UNDETERMINED OWNERSHIP DUE TO THE DIFFERENCE BETWEEN THE LEGAL DESCRIPTION FOR THE SUBJECT PROPERTY AND THE WISDOT RIGHT OF WAY MAPS, AND IS NOT INCLUDED WITHIN THE FEE PARCEL OF THE SUBJECT PROPERTY.

THIS AREA HAS BEEN SHOWN ON THIS SURVEY IN DETAIL A





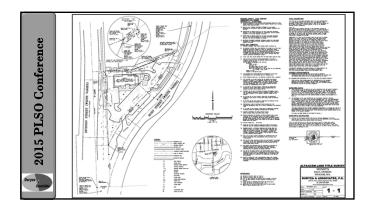


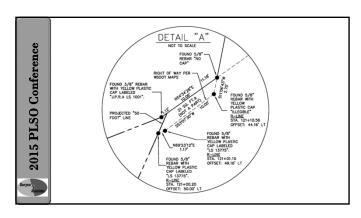




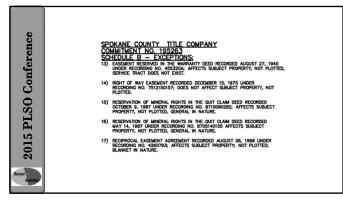


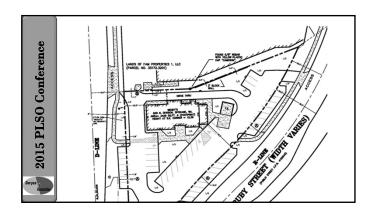






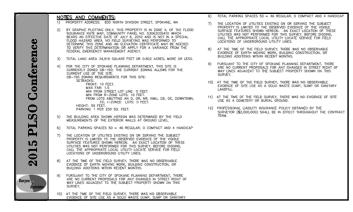




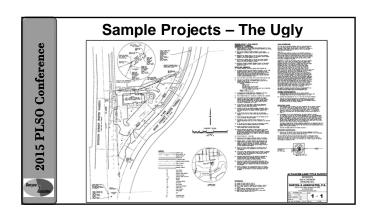








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To Certify or Not to Certify? What is the Problem?

· Certify:

- To authenticate or vouch for a thing in writing. To attest as being true or as represented.
- Certification:
 - The formal assertion in writing of some fact.
- Certificate:
 - A written assurance that some act has or has not been done.

(Black, 1979)

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To Certify or Not to Certify? What is the Problem?

- There is an opinion that the term "Certify" implies a warranty or guarantee.
- Professional Liability Insurance will not cover claims when a warranty or guarantee has been made.
- What a Surveyor does is provide best professional opinion of certain observations

To Certify or Not to Certify? What is the Problem?

Some Solutions:

- Confirm with your E&O Insurance if this is an issue with your policy.
- Negotiate the contract to exclude the word "Certify" and use "State" or some other terminology for third party certificate
- Try the California Solution

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To Certify or Not to Certify? What is the Problem?

California Solution

THE USE OF THE WORD "CERTIFY" OR "CERTIFICATION"
WITHIN THIS SURVEY ONLY CONSTITUTES AN
EXPRESSION OF PROFESSIONAL OPINION
REGARDING THOSE FACTS AND FINDINGS SHOWN ON
THIS SURVEY, AND DOES NOT CONSTITUTE A
WARRANTY OR GUARANTEE, EITHER IMPLIED OR
EXPRESSED.

Section 8770.6, California Business and Professions Coo

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Questions, Comments, Concerns and Problems with ALTA Surveys

Is your Survey Complete?

- Did you follow the Survey instructions word for word?
- Are encroachments clearly noted?
- Use a Checklist
- Be available to answer questions and to make timely revisions

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Questions, Comments, Concerns and Problems with ALTA Surveys

Do you know your audience?

- Present your technical information in a format that nontechnical types can understand
- The reader has a title report in one hand and your map in the other...keep it simple

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Questions, Comments, Concerns and Problems with ALTA Surveys

Do you know your audience?

- Know their common questions and concerns and make sure they are clearly shown and noted on the face of the Survey.
 - Does the site comply with current Zoning Ordinance
 - or is it Legal Non-Conforming?
 - Points of Access clearly labeled
- When in doubt, make it even more idiot proof

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Questions, Comments, Concerns and Problems with ALTA Surveys

Do you know your audience?

- Label Parcels as they show on the Title Report
- Title Report Reference and effective date
- Number easements as listed in Title Report
- · Point of Beginning clearly shown
- The legal description in the title report and map must agree
- The legend needs to be complete
- When in doubt, make it even more idiot proof

Questions, Comments, Concerns and Problems with ALTA Surveys

What about those CAD files?

- What is the purpose of your survey?
- For the issuance of a Title Insurance Policy?
- For Design purposes?
- Who is going to use the CAD file and for what purpose?
- Make statements on the face of your map to protect yourself
 - Survey is for title insurance, not for design
 - · Limit liability with use of CAD files by others

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Questions, Comments, Concerns and Problems with ALTA Surveys

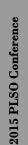
Client / User Comments

- What are you looking for in selecting a surveyor to prepare an ALTA Survey?
- What have you been frustrated by with surveys prepared for you?
- What would you like to tell surveyors that prepare these types of surveys?

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What are you looking for in selecting a surveyor to prepare an ALTA Survey?

- Experience in ATLA Surveys
- Timeliness
- Quality of Work
- Communication
- Knowledge of the property
- Knowledge of client procedures & requirement
- Availability
- Responsiveness



What have you been frustrated by with surveys prepared for you?

- Lack of Communication
- · Lack of Quality of Initials Draft
- The use of sub-consultants
- Inability of the surveyor to work with the title, legal and lending team in working out title/survey issues.
- Lack of flexibility in making changes required by lender/title



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What would you like to tell surveyors that prepare these types of surveys?

- Communication is key Direct with the surveyor
- Be responsive to comments and revisions
- Deadlines are real.
- Listen to you client and their needs
- · Coordinate site visit/field survey with client
- Work with lender requirements
- · Have quality project



ALTA/ACSM Land Title Surveys: The Good, the Bad and the Ugly



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